School	The University of New Mexico Valencia Campus			
Course	MGMT 116 – Human Relations in Business			
Semester	Spring 2019			
Class Time	Tuesdays and Thursdays 8:00AM-5:00PM			
Room	Online			
Instructor	Dr. Stephen Edward Takach  Ph. D. (Swateria Management) MRA (Intermetional Management) RRA (Finance)			
Office	Ph.D. (Strategic Management), MBA (International Management), BBA (Finance)  Business and Technology Building (B152) (Instructor will likely be in this office or in classroom)			
Email				
Office Phone	set@unm.edu (Please use this email as it is checked frequently)			
Office Hours	505.925.8730 (Please contact through email as office phone is rarely checked)			
Office Hours	Tuesdays and Thursdays 8:00AM-5:30PM (please see office hours on B152 office door)  Main Text: Human Relations, 12th ed., Andrew J. DuBrin, (ISBN-13: 9780133506822)			
Textbook	Supplemental Text: Dear Mr. A ~ Letters Revealing the Secrets of an Entrepreneur, George Black			
Course Purpose	To introduce business students to HR practices and psychological implications of these practices in real business settings and in their			
Course Fur pose	personal lives.			
Course Objectives	<ul> <li>Students will learn about human relations in business and the psychological implications of modern business practices as they apply to individual employees and supervisors.</li> <li>Based on successfully completing MGMT 116 students will be enabled to:</li> <li>Go into depth about figuring out WHO they are, WHERE they are going, and HOW they will get there</li> <li>Learn about business settings in the real world, about how to work with and through others to achieve the goals of the organizations they will be working for or that they will be starting up as entrepreneurs, about how to hone their leadership skills in the work-environment and in their personal lives, about work productivity and stress-management, about strengthening their existing career skills, resume crafting techniques, and job-hunt strategies</li> <li>Go beyond the planning, organizing, leading, and controlling functions of management and treat topics at a greater depth to include the following: (how to develop interpersonal skills, how to identify individual differences, how to increase your self-efficacy, self-esteem, and self-confidence, how to improve your communication skills, how to accommodate cooperation with others, how to make decisions with others, how to navigate through cross-cultural interactions with others, how to resolve disputes and conflicts with others, how to become and effective leader, how to work with others to achieve a common goal, how to help others develop and grow, how to use your influence and power for good, how to deal with peoples' personalities, how to work collaboratively to achieve win-win situations) all of which is applicable toward degree fields and overall enrichment of</li> </ul>			
Grading and Assignments	In-Person Exams: 40% In-Class Exercises: 30% Out-of-Class Assignments: 25% Out-of-Class Video Presentation: 5% A: 90-100% B: 80-89.5% C: 70-79.5% D: 60-69.5% F: Below 59.5  There be four (4) in-class exams. (4 tests @ 10% per test = 40%)  ○ NOTE: Tests must be taken in person (If you cannot come to UNM Valencia Campus to take the four (4) in-class exams, you will need to make arrangements to have the test proctored and you must email me at set@unm.edu within the first week of class to arrange proctoring of the four (4) in-class exams)  ○ NOTE: Tests must be taken within two (2) business days of date posted on the syllabus:  ■ Test 1: Tuesday, February 5th at 8:00AM → Thursday, February 7th at 5:00PM ■ Test 2: Tuesday, March 5th at 8:00AM → Thursday, March 7th at 5:00PM ■ Test 3: Tuesday, April 9th at 8:00AM → Thursday, April 11th at 5:00PM ■ Test 4: Tuesday, May 7th at 8:00AM → Thursday, May 9th at 5:00PM ■ Test 4: Tuesday, May 7th at 8:00AM → Thursday, May 9th at 5:00PM ■ Test 5: These exercises (30 in-class exercises @ 1.0% per in-class exercise = 30%)  ○ NOTE: These exercises will be similar to those completed in-class during a face-to-face class session and turned into the instructor at the end of the class session.			
	NOTE: Students must turn in their in-class assignments by 11:59PM on the date indicated on this syllabus.  NOTE: These in-class exercises cannot be made-up.  There will be (25) out of class assignments. (25 out of class assignments @ 1.0% per out of class assignment = 25%)  NOTE: These out of class assignments require either notes on the topics contained within the chapters, test debriefings, or Dear Mr. A (DMA) exercises (These will be completed individually by the student, will be legibly hand written, will be electronically captured (i.e., take a picture of your out of class assignment), and will be			
Make-Up Tests	NOTE: Students must turn in their in-class assignments by 11:59PM on the date indicated on this syllabus.  NOTE: These in-class exercises cannot be made-up.  There will be (25) out of class assignments. (25 out of class assignments @ 1.0% per out of class assignment = 25%)  NOTE: These out of class assignments require either notes on the topics contained within the chapters, test debriefings, or Dear Mr. A (DMA) exercises (These will be completed individually by the student, will be legibly hand written, will be electronically captured (i.e., take a picture of your out of class assignment), and will be turned into the instructor by 11:59PM on the date indicated on this syllabus. Late out of class assignments will not be accepted.)  There will be one (1) out-of-class video presentation (1 presentation @ 5% per presentation = 5%)  This presentation will be based on the out-of-class assignments and in-class exercises that are completed from the course supplemental textbook; Dear Mr. A.  Make-up tests will not be offered to students. Please ensure your test is taken within the "Test Window" noted above.			
Make-Up Tests  Late Submissions	NOTE: Students must turn in their in-class assignments by 11:59PM on the date indicated on this syllabus.  NOTE: These in-class exercises cannot be made-up.  There will be (25) out of class assignments. (25 out of class assignments @ 1.0% per out of class assignment = 25%)  NOTE: These out of class assignments require either notes on the topics contained within the chapters, test debriefings, or Dear Mr. A (DMA) exercises (These will be completed individually by the student, will be legibly hand written, will be electronically captured (i.e., take a picture of your out of class assignment), and will be turned into the instructor by 11:59PM on the date indicated on this syllabus. Late out of class assignments will not be accepted.)  There will be one (1) out-of-class video presentation (1 presentation @ 5% per presentation = 5%)  This presentation will be based on the out-of-class assignments and in-class exercises that are completed from the course supplemental textbook; Dear Mr. A.  Make-up tests will not be offered to students. Please ensure your test is taken within the "Test Window" noted above.  This course will be running on Mountain Standard Time (MST). It is your responsibility to ensure you submit and complete all course			
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UNM Computer Lab Responsibility Statement	Use of computer labs on UNM properties is governed by "Policy 2500: Acceptable Computer Use" which can be found at <a href="http://policy.unm.edu/university-policies/2000/2500.html">http://policy.unm.edu/university-policies/2000/2500.html</a> . Food and drink are also prohibited in any computer lab on campus. Anyone violating these policies is subject to possible suspension and loss of computer lab privileges			
UNM Academic Dishonesty and/or Plagiarism Policy	Each student is expected to maintain the highest standards of honesty and integrity in academic and professional matters. The university reserves the right to take disciplinary action, including dismissal, against any student who is found responsible for academic dishonesty. Any student who has been judged to have engage in academic dishonesty in coursework may receive a reduced or failing grade for the work in question and/or for the course. Academic dishonesty includes, but is not limited to, dishonesty in quizzes, tests or assignments; claiming credit for work not done or done by others; hindering the academic work of other students; and misrepresenting academic or professional qualifications within or outside the University.			
UNM Title IX Statement	In an effort to meet obligations under Title IX:  UNM faculty, Teaching Assistants, and Graduate Assistants are considered "responsible employees" by the Department of Education (see pg. 15 - <a href="http://www2.ed.gov/about/offices/list/ocr/docs/qa-201404-title-ix.pdf">http://www2.ed.gov/about/offices/list/ocr/docs/qa-201404-title-ix.pdf</a> ). This designation requires that any report of gender discrimination which includes sexual  harassment, sexual misconduct and sexual violence made to a faculty member, TA, or GA must be reported to the Title IX Coordinator at the Office of Equal Opportunity  (oeo.unm.edu). For more information on the campus policy regarding sexual misconduct, see: <a href="https://policy.unm.edu/university-policies/2000/2740.html">https://policy.unm.edu/university-policies/2000/2740.html</a>			
Business Admin Program Goals		Learning Goals for AA in Business Administration Program: The business administration program provides students with quality instruction to facilitate mastery of the knowledge, skills, and behaviors necessary to continue their studies with an end to completing a bachelor's degree in business administration.		
<u>Day</u>	<u>Date</u>	Topic Covered	Assignment Due	
Tuesday	I 5-Jan	Course Introduction	Student Information Sheet	
Thursday	17-Jan	Chapter I (Framework - Interpersonal Skill Development)	Chapter I Notes	
Tuesday	22-Jan	Chapter 2 (Understanding Individual Differences)	Chapter 2 Notes	
Thursday	24-Jan	Chapter 3 (Building Self-Esteem & Self-Confidence)	Chapter 3 Notes	
Tuesday	29-Jan	Chapter 4 (Interpersonal Communication)	Chapter 4 Notes	
Thursday	31-Jan	Dear Mr. A - Part One (I)	DMA Part One (I)	
Tuesday	05-Feb	Test I Review	Test I Notes	
Thursday	07-Feb	Test I (Chapters 1,2,3,4, and Lecture)	Test I (TI)	
Tuesday	12-Feb	Test I Debriefing	T1 Debriefing Notes	
Thursday	I4-Feb	Chapter 6 (Developing Teamwork Skills)	Chapter 6 Notes	
Tuesday	19-Feb	Chapter 7 (Group Problem Solving & Decision Making)	Chapter 7 Notes	
Thursday	21-Feb	Chapter 8 (Cross-Cultural Relations & Diversity)	Chapter 8 Notes	
Tuesday	26-Feb	Chapter 9 (Resolving Conflicts with Others)	Chapter 9 Notes	
Thursday	28-Feb	Dear Mr. A - Part Two (2)	DMA Part Two (2)	
Tuesday	05-Mar	Test 2 Review	Test 2 Notes	
Thursday	07-Mar	Test 2 (Chapters 6,7,8,9, and Lecture)	Test 2 (T2)	
Tuesday	12-Mar	NO CLASS – Spring Break – NO CLASS	NO CLASS	
Thursday	14-Mar	NO CLASS – Spring Break – NO CLASS	NO CLASS	
Tuesday	19-Mar	Test 2 Debriefing	T2 Debriefing Notes	
Thursday	21-Mar	Chapter 10 (Becoming an Effective Leader)	Chapter 10 Notes	
Tuesday	26-Mar	Chapter 11 (Motivating Others)	Chapter 11 Notes	
Thursday	28-Mar	Chapter 12 (Helping Others Develop & Grow)	Chapter 12 Notes	
Tuesday	02-Apr	Chapter 13 (Positive Political Skills)	Chapter 13 Notes	
Thursday	04-Apr	Dear Mr. A - Part Three (3)	DMA Part Three (3)	
Tuesday	09-Apr	Test 3 Review	Test 3 Notes	
Thursday	II-Apr	Test 3 (Chapters 10,11,12,13, and Lecture)	Test 3 (T3)	
Tuesday	I6-Apr	Test 3 Debriefing	T3 Debriefing Notes	
Thursday	18-Apr	Chapter 14 (Customer Satisfaction Skills)	Chapter 14 Notes	
Tuesday	23-Apr	Chapter 15 (Enhancing Ethical Behavior)	Chapter 15 Notes	
Thursday	25-Apr	Chapter 16 (Stress Management & Personal Productivity)	Chapter 16 Notes	
Tuesday	30-Apr	Chapter 17 (Job Search & Career Management Skills)	Chapter 17 Notes	
Thursday	02-May	Dear Mr. A Video Presentation	DMA Presentation	
Tuesday	07-May	NO CLASS – Finals Week – NO CLASS	NO CLASS	
Thursday	09-May	Test 4 (Chapters 14,15,16,17, and Lecture)	Test 4 (T4)	